



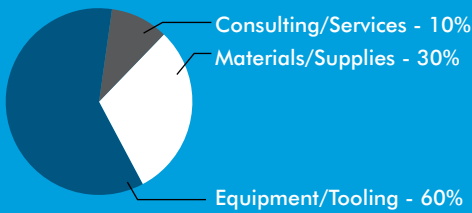
2021 ANNUAL REPORT



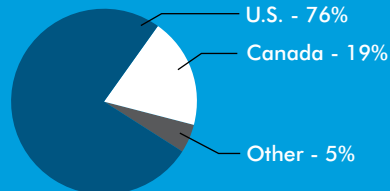
MEMBERSHIP

113 EWTA members located in the U.S., Canada, Europe and Japan.

EWTA MEMBERSHIP CATEGORY



HEADQUARTERS LOCATION



EWTA LEADERSHIP



As a related organization of APA, EWTA is governed by the APA Board of Trustees. Management and operational decisions are guided by an advisory committee comprised of APA and supplier company representatives. Day-to-day operations are administered by the EWTA Program Manager.

EWTA Advisory Committee Members:

- Chris Degnan, *Chair* | Weyerhaeuser
- Chris Van Ackeren, *Vice-Chair* | USNR
- Bret Knudsen | Arclin
- Brian Delbrueck | Arxada
- John Baetz | Bostik
- Cole Martin | Dieffenbacher
- Rodney Schwartz | Dürr MEGTEC
- Christie Cordova | Georgia-Pacific Wood Products
- Karl Aicher | Grenzebach Corporation
- Adam Brennan | H.B. Fuller
- Mark Aucoin | Hexion Inc.
- Kyle Galligan | Hunt, Guillot & Associates LLC
- Travis Turner | LP Corporation
- Trevor Wendt | Raute
- Bob Hadden | Samuel Strapping Systems
- Mike Cook | Spar-Tek Industries
- Kevin Blau | Tolko Industries Ltd.
- Mike Crondahl | Westmill Industries, Ltd.
- Tony Vuksich | Willamette Valley Company
- Tara Mattina | APA – The Engineered Wood Association
- LaDauna Wilson | APA – The Engineered Wood Association, EWTA Program Manager

SUPPLIER AWARDS PROGRAM

The annual program recognizes members based on the quality and delivery of EWTA member products, equipment and services. Three member companies were honored as the 2021 Suppliers of the Year and one company's innovative solution was honored with the Innovation of the Year award. All winners were featured in the Spring 2022 Engineered Wood Journal.



FINANCIAL STEWARDSHIP

For the fiscal year ended December 31, 2021, EWTA is reporting an operational net income of \$224,128.



2021 OPERATIONAL BUDGET SUMMARY*

(in thousands of dollars)

	BUDGET	ACTUAL	VARIANCE
Income	\$352,950	\$205,830	\$147,120
Spending	\$333,736	\$192,032	\$141,704
Surplus (Deficit)	\$19,214	\$13,798	\$5,416

The 2021 budget was approved with the assumption that an in-person Annual Meeting and Info Fair would be held. With a cancellation of the meeting and Info Fair, adjustments were made in the year-end projections to offset the loss of revenue and expenses. Some general operations expenses were reduced due to efficiencies in management and operations and use of in-house resources.

MEMBER COMMUNICATIONS

- **Engineeredwood.org** – 10,433 total sessions, an increase of 55% compared to 2020
- **Engineered Wood Journal** – advertising-supported, bi-annual digital magazine. Sent to 3,728 recipients
- **Connections E-newsletter** – distributed 6 times a year. Sent to 5,122 recipients
- **Market Reports** – Monthly housing starts and quarterly industry statistics sent to EWTA members
- **LinkedIn** – Social media posts to communicate with and support engagement among members
- **Business Outlook Survey** – Annual survey posed with five questions designed to capture EWTA members' perception of growth, their companies' employment levels and other business-related issues.



ABOUT EWTA – THE ENGINEERED WOOD TECHNOLOGY ASSOCIATION

The Engineered Wood Technology Association (EWTA) is a nonprofit trade association of and for product, equipment and service providers to the North American engineered wood products industry. Formed in 1945 as the Plywood Research Foundation and updated to the current name in 1994, EWTA is a related organization of APA – The Engineered Wood Association, the leading North American association of structural engineered wood product manufacturers.

www.engineeredwood.org